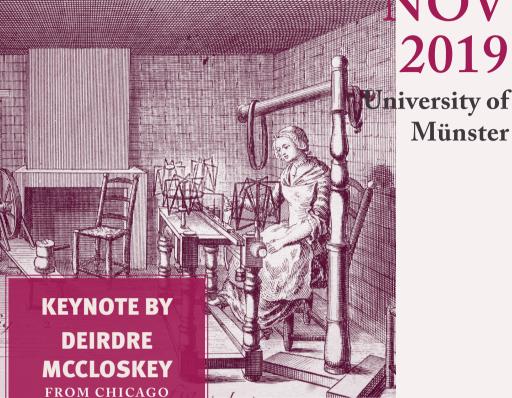
# PROTAGONISTS OF PRODUCTION

Staging male and female entrepreneurs, craftspeople and workers in preindustrial Spanish and European economic tracts, literature and press

6th-9th

Münster



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# **Protagonists of Production**

Staging male and female entrepreneurs, craftspeople and workers in preindustrial Spanish and European economic tracts, literature and press (1700-1800)

On the literary stage, business owners are primarily shown in a negative light. They seldom appear as protagonists but make particularly common antagonists. Recurrent topoi of this biased literary portrayal are the themes of the 'business owners in a tight spot' and that of the 'exploitative capitalist'. Recently and especially in German media, there was also much talk of the 'crisis of craftsmanship'. From a historical perspective, the widespread belief of the crookedness of bosses, industrialists and business owners is primarily a consequence of the onset of the industrial revolution in the 19th century and of the political ideologies reacting to this development. But what form did the literary picture of business owners take before it became the subject of primarily negative assessments in the epoch of industrialization? The conference focuses on this question by concentrating on systematic, diachronic, and comparative research into 18th century portrayals of business owners, entrepreneurs, peasants and similar 'protagonists of production'. The conference sheds a light on how those protagonists are presented a) in different media, like economic tracts, literature and press, and b) in different European countries, such as Spain, England, France, and Italy.

It is precisely the protoindustrial figures working in production, who have as yet not been given due academic attention. This particularly applies to female characters. While the concept of the femina oeconomica has increasingly been the focus of literary study especially, women involved in production processes still fail to be represented in academia.

The conference explicitly situates research into the multifaceted anthropological portrayals of entrepreneurship, work, craftsmanship and farming in the context of an international European Enlightenment movement. In addition to considering the similarities and differences in the positive portrayals of male and female figures working in production, we will also ask to what extent these positive portrayals serve propaganda purposes. The conference strongly encourages international exchange and the formation of connections between the different research perspectives of economists, historians and literary scholars beyond the boundaries of individual disciplines.

### **Organizers**

Dr. Beatrice Schuchardt Prof. Dr. Christian von Tschilschke

## Registration

Please register at schuchardt@uni-muenster.de

#### Contact

Dr. Beatrice Schuchardt Romanisches Seminar University of Münster Bispinghof 3, Haus A Raum 101 48143 Münster Tel.: +49 251 83- 24 69 3

#### **Conference Website**

http://go.wwu.de/i6veo

#### In Cooperation with



Centrum für Interdisziplinäre Wirtschaftsforschung

# **KEYNOTE BY DEIRDRE McCLOSKEY** FROM CHICAGO

# The Bourgeois Revaluation and the Rise of Liberalism, 1648-1848

18.00h s.t., Lecture Hall Jo1, Johannisstraße



**DEIRDRE McCLOSKEY** is UIC Distinguished Professor of Economics, History, English, and Communication at the University of Illinois at Chicago. Trained at Harvard, her scientific work has been on economic history, especially British. Her latest book Bourgeois Equality: How Ideas, Not Capital or Institutions, Enriched the World (U. of Chicago Press, 2016) is a study of Dutch and British economic and social history. She has written on 19th century economic "failure", trade and growth in the 19th century, open field agriculture in the middle ages, the Gold Standard, and the Industrial Revolution.

Liberalism in the 18th century emerged from Scotland and East Prussia and some of the salons of Paris – the shocking political program in which no one was to have a master, what Kant called "autonomy", self-governing. It made the modern world, the riches, the equality of respect and of permission. It remakes it still, against threats from nationalism, socialism, and national socialism. Liberal values had long characterized some of the 'Bürgertum', expressing an egalitarianism natural in trade. Yet liberalism generalized, becoming the ideology of the age, and the enricher of the poor by 3,000 percent, once in Holland and especially Britain, or in China and especially India. Why and how? Professor McCloskey tells the tale with economic and literary evidence. The change was a matter of ideas as much as material conditions. It was as much literary and philosophical as economic and material, though with massive material results.

## Wednesday, November 6

University of Münster, Lecture Hall Jo1, Johannisstraße

**CONFERENCE OPENING** 18.00-19.15h

University of Münster, Lecture Hall Jo1, Johannisstraße

A WELCOME FROM THE ORGANIZERS

BEATRICE SCHUCHARDT and CHRISTIAN VON TSCHILSCHKE, Münster

WELCOMING SPEECH

THOMAS APOLTE, Center for Interdisciplinary Economic Research, Münster

The Bourgeois Revaluation and the Rise of Liberalism, 1648-1848

DEIRDRE MCCLOSKEY, Chicago

Thursday, November 7

Venue / Lugar: Agora Hotel, Bismarckallee 5

**INTRODUCTION:** Entrepreneurs, Craftspeople and Workers in European 09.00-09.45h

Tracts and Literature Before and After 1700 | BEATRICE SCHUCHARDT, Müns-

ter & CHRISTIAN VON TSCHILSCHKE, Münster

**SESSION I:** Property, Work and Leisure in Eighteenth Century England 09.45-10.45h

Moderator: BEATRICE SCHUCHARDT

Defoe, Locke, and the Emergence of Economically Constructed Property |

NATALIE ROXBURGH, Siegen

Baldwin's Airopaidia (1786) and Harrington's Treatise on Air (1791): Aerial

Studies, Leisure, and Knowledge Production | FELIX SPRANG, Siegen

Coffee break 10.45-11.15h

**SESSION II:** Entrepreneurship and Industry in France 11.15-12.15h

Moderator: CHRISTIAN VON TSCHILSCHKE

The Dictionnaire universel de commerce (1723) and its Translation by Carl

Günther Ludovici | CHRISTOPH STROSETZKI, Münster

Idyllic Industries. Natural vs. Human Productivity in Bernardin de Saint-

Pierre's Paul et Virginie | ANNIKA NICKENIG, Berlin

Lunch break 12.30-13.30h

**SESSION III:** Entrepreneurship and Industry in Germany and Spain 14.00-15.30h

Moderator: JAN-HENRIK WITTHAUS

Goethe's Wilhelm Meister and Rousseau's Émile: Two Characters Reluctant

to Entrepreneurship | CLAIRE PIGNOL, Paris

On the (Un)Productivity of Agriculture - Human-Environment Relations and Concepts of Nature in Eighteenth Century Spain | SUSANNE SCHLÜNDER,

The Nation as Economic Agent in Spanish Eighteenth Century Apologetic

Texts | ANDREAS GELZ, Freiburg

Coffee break 15.30-16.00h

Saturday, November 9

09.00-10.30h

10.30-11.00

10.30-12.00h

12.15-13.30h

Venue / Lugar: Agora Hotel, Bismarckallee 5

Moderator: DAVID T. GIES

OCAMPO SUÁREZ-VALDÉS, Oviedo

JESÚS GARCÍA GARROSA, Valladolid

Moderator: CHRISTIAN VON TSCHILSCHKE

**CONCLUSIONS and CONFERENCE CLOSURE** 

Press in France | CARMEN GARCÍA CELA, Salamanca

BEATRICE SCHUCHARDT & CHRISTIAN VON TSCHILSCHKE

españolas | MANFRED TIETZ

Coffee break

Lunch break

16.00-17.30h **SESSION IV:** Echoes of Defoe in Literary Representations of Work and

Production | Moderator: FELIX SPRANG

The Literary Genealogy of the Working Man: Protagonists of Production in Spanish- and French-Speaking Pretexts of Robinson Crusoe (Inca Garcilaso

Robinsonades in Literature and Economics | NILS GOLDSCHMIDT, Siegen &

**SESIÓN IX:** Trabajo manual, ocio y pobreza en las Luces españolas y francesas

Del otium al nec-otium o la "cascada del desprecio": oficios viles, em-

presarios y negocios en la literatura económica de la Ilustración | JOAQUÍN

De comerciantes y menestrales en el teatro dieciochesco español | MARÍA

Entrepreneurs in the moral press of the 'Spectators' | KLAUS-DIETER ERTLER,

Female Authorship and Production Patterns through the Eighteenth Century

La pobreza entre dignidad y criminalización en las Luces francesas y

**SESSION X:** Discourses on Working Men and Women in the Press

de la Vega and François Leguat) | URS URBAN, Berlin

HERRMANN RAUCHENSCHWANDTNER, Salzburg

## Friday, November 8

Venue / Lugar: Agora Hotel, Bismarckallee 5

**SESSION V:** Working Women in European Enlightenment Literature 09.30-10.30h

Moderator: CHRISTIAN VON TSCHILSCHKE

Work it, Baby! Goldoni's Women as Entrepreneurs on the Marriage Market | ESTHER SCHOMACHER, Bochum

Gender, Useful Knowledge, and Literary Female Natural Philosophers in the

Madrid Economic Society c.1780 | ELENA SERRANO, Berlin

Coffee break 10.30-11.00h

11.00-12.30h **SESSION VI:** Working Women in Spanish Enlightenment Literature

Moderator: BEATRICE SCHUCHARDT

Two Women, Two Ways: Economy and Theater in Enlightenment Spain |

DAVID T. GIES, Virginia

Maja's Labors' Lost in Ramón de la Cruz's Sainetes. The Micro Aggressions

of Everyday Life | ANA HONTANILLA, Greensboro

12.45-13.45h Lunch break

**SESSION VII:** Entrepreneurship in Eighteenth Century Spain 14.15-15.15h

Moderator: CHRISTOPH STROSETZKI

Entrepreneurship in Eighteenth Century Spain. The Case of Juan de Goy-

eneche v Gastón I IAN-HENRIK WITTHAUS, Kassel

Between State-Managed Reforms and Private Utopia: The Entrepreneurial

Projects of Pablo de Olavide | CHRISTIAN VON TSCHILSCHKE, Münster

Coffee break 15.15-15.45h

15.45-16.45h **SESSION VIII:** Production and Moral Economy

Moderator: SUSANNE SCHLÜNDER

Productivity and sentimental governance: Considerations on the socioeconomic role of the father in French and Spanish Enlightenment theatre |

KURT HAHN, Munich

From 'Civilian Heroes' to Male and Female 'Protagonists of Production' |

BEATRICE SCHUCHARDT, Münster

In Cooperation with Organizers

Dr. Beatrice Schuchardt Prof. Dr. Christian von Tschilschke CONTACT

WEBSITE http://go.wwu.de/i6veo

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