



THE SCIENCE TO YOUR SUCCESS.



Dow (NYSE: DOW) combines the power of science and technology to passionately innovate what is essential to human progress. The Company is driving innovations that extract value from material, polymer, chemical and biological science to help address many of the world's most challenging problems such as the need for clean water, clean energy generation and conservation, and increasing agricultural productivity. Dow's integrated, market-driven, industry-leading portfolio of specialty chemical, advanced materials, agrosciences and plastics businesses delivers a broad range of technology-based products and solutions to customers in approximately 180 countries and in high-growth sectors such as packaging, electronics, water, coatings and agriculture. In 2015, Dow had annual sales of nearly \$49 billion and employed approximately 49,000 people worldwide. The Company's more than 6,000 product families are manufactured at 179 sites in 35 countries across the globe. On June 1, 2016, Dow became the 100 percent owner of Dow Corning Corporation's silicones business, a global company with sales of greater than \$4.5 billion in 2015, 25 manufacturing sites in 9 countries and approximately 10,000 employees worldwide. References to "Dow" or the "Company" mean The Dow Chemical Company and its consolidated subsidiaries unless otherwise expressly noted. More information about Dow can be found at www.dow.com.

Dow is an equal opportunity employer.

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The Dow Chemical Company

Our Polyurethane Systems House in Ahlen (near Dortmund/Münster) is offering a great career opportunity for an ambitious **student (m/f)** supporting our business, who is interested in

Master Thesis in Marketing & Sales:
"Market Study for Coatings Market"
(Job # 1700457)

Project Description:

For the System House Ahlen, which is the largest Polyurethane-Systems House within the Dow Chemical Company, we are searching as part of the expansion in the business segment, a master student (m/f) (or equivalent), who will execute a market study for the Coatings market, in order to determine the market size, identify potential customers and their needs, and ideally to initiate first business contacts in close cooperation with the responsible Key Account Manager.

Timeframe:

You can start between March and April for a period of 3-6 months (exact timing to be discussed). You will be remunerated.

Requirements & Skills:

- Study of Business Chemistry or similar
- Spoken and written English and German are mandatory
- Good technical understanding
- High level of skills in usage of Microsoft Office
- Structured approach to project work
- Goal oriented and eager to see result
- Ability to work independently and responsibly
- The successful candidate needs to demonstrate initiative, leadership, team spirit and the ability to communicate effectively.

If you picture yourself as part of a team that creates higher performance for customers and reshapes the world around us for a better future, we invite you to learn more about Dow. We offer countless possibilities for you to make a difference.

For further information regarding the project please get in touch with **Dr. W. Alexander Strietholt**, wstrietholt@dow.com, +49 2382891249.

At Dow, an equal opportunity employer, interns are an important part of the team. So if you are a university student, Dow's student projects provide invaluable on-the-job training and networking opportunities.

Dow offers challenging and rewarding projects to talented students.